



ICS Solutions Evaluation Workshop

Microsoft SharePoint 2010

What is a workshop?

Held by senior ICS Solutions experts, an evaluation workshop is a half-day session to facilitate 1-to-1 discussions between ICS Solutions and prospective clients. Focused on the needs of the client, the principal aim of the workshop is to provide the client with an understanding of ICS Solutions as an organisation, SharePoint technologies and how these can solve business issues being experienced by the client. The workshop is the second stage of the ICS Solutions client engagement process, the output from which will enable the client to effectively evaluate the suitability of Microsoft technologies to meet its needs.

Objectives of a workshop:

- Our main objective is to find solutions to fit your project requirements
- Establish the suitability of Microsoft SharePoint 2010 and explore how to get the most from this technology

Does the workshop fit my situation?

- You are interested in potentially using SharePoint for the first time within your organisation
- You are in the process of implementing SharePoint and wish to find out how to get the most from it
- You are currently using Microsoft SharePoint Portal Server 2003, Microsoft Office SharePoint Server 2007, Microsoft BPOS or another document management system and wish to upgrade to Microsoft SharePoint 2010 – either on-premises or online using Microsoft Office 365

Qualification Criteria for a free workshop:

1. In a position to Pilot / Upgrade SharePoint within 6 Months
2. A business and / or financial decision maker ideally attends
3. Use of external project assistance is likely or possible
4. Offer open to clients only, not Microsoft Partners

For more information: If you would like to find out more information about SharePoint Evaluation Workshops or have any queries regarding Microsoft technologies, please do not hesitate to contact us.

Agenda:

It's your agenda and can be customised to cover your needs, it generally covers the following:

- Overview of client business and ICS Solutions
- Pain Points discussion
- Match needs to technology
- Demonstration of technology
- Scenario demonstrations
- Explore constraints
- Overview of implementation strategies
- Establish engagement preferences
- Agree session output and actions

Technologies and Tools:

The workshop would be hosted by experts from ICS who have experience using a range of Microsoft technologies such as:

- Microsoft SharePoint 2010
- Microsoft Office SharePoint Server 2007
- Windows SharePoint Services
- Microsoft SQL Server
- Microsoft Office 365 / Microsoft BPOS



Microsoft Partner

Gold Portals and Collaboration
Gold Digital Marketing
Silver Content Management
Silver Web Development
Silver Application Integration