



Year-on-Year Sales Growth of 40% enables ICS Solutions to race into the Sunday Times Tech Track 100 for the second year running

Monday 29th September 2008 – Basingstoke

With a sales growth of 40% each year from 2005 to 2007 and in a repeat of our performance last year, ICS Solutions has once again raced into a position in the Tech Track 100 league table.

Published in the Sunday Times on Sunday 28th September 2008 and sponsored by Microsoft, the eighth annual Tech Track 100 league tables rank Britain's fastest-growing private technology companies based on sales growth over the last three years.

Between 2005 and 2007 ICS Solutions sales revenues increased by 175%. This growth has been due to the success of their Microsoft application development and consulting business in areas such as their SharePoint and BizTalk Advantage Programmes, their ShareWorkz product based on Microsoft SharePoint 2007 and their recently re-launched DreamTeam 2.0 contract and permanent staffing services.

Recognised as one of the UK's leading exponents of Microsoft technologies, ICS is a Microsoft Gold Partner and a centre of excellence for Microsoft skills and resources, solution development, implementation and supporting services.



Martin Neale, the founder and Managing Director of ICS Solutions attributes his company's success to its innovative approach to the design, development, implementation and support services that it delivers to organisations deploying Microsoft technology.

"During the last two years ICS Solutions has launched the highly successful innovations of DreamTeam and ShareWorkz," explained Martin Neale. "I am delighted that these two industry leading solutions, coupled with the sheer hard work, dedication and professionalism of our entire staff, have been recognised by our attaining a Tech Track 100 ranking for the second year running."

DreamTeam is an agile staffing service that gives IT service organisations, Microsoft Partners and major organisations immediate access to a permanent and contract pool of specialists covering a broad spectrum of Microsoft platforms, servers and development technologies. Based on Microsoft SharePoint 2007, the ShareWorkz product was developed by ICS Solutions to substantially reduce the time, effort and cost required to develop SharePoint solutions. Demand for both has exceeded Martin Neale's expectations and has contributed significantly to ICS Solution's growth – both in terms of revenues and in maintaining their established reputation as Microsoft Gurus across Europe.

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About ICS Solutions

Founded in 1994, ICS Solutions provides complete solutions based around Microsoft technologies to organisations of all sizes and in all market sectors in the UK and Europe.

Combining unrivalled technical expertise with extensive services, ICS Solutions is recognised as one of Microsoft's most highly regarded partners, and has delivered innovative, cost-effective and efficient solutions to some of the UK's leading organisations, including Zurich Insurance, Jupiter, Virgin Vie, Warings, Parity and Coffee Nation.

With its head office in Basingstoke, ICS Solutions is established as one of the UK's leading experts in Microsoft SharePoint, BizTalk and .Net technologies and also runs a wide range of seminars around Microsoft-based solutions from Basingstoke and Microsoft venues.

About Tech Track 100

Now in its eighth year, the Tech Track 100 league tables rank Britain's fastest-growing private technology companies based on sales growth over the last three years. Tech Track 100 is compiled by Fast Track which was founded in 1997 by Dr Hamish Stevenson as part of his research fellowship in entrepreneurship at Templeton College, Oxford University - where he now holds an associate fellowship. The annual Tech Track league tables are published in the Sunday Times and are sponsored by Microsoft. For more information visit www.fasttrack.co.uk

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