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31st March, 2010

ICS Solutions Limited
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To whom it may concern,

It is my pleasure to provide a reference for ICS Solutions Limited as a Microsoft Online Services partner.

ICS Solutions Limited has successfully deployed over eight Microsoft Business Productivity Online Suite solutions for customers, demonstrating significant expertise with Microsoft Online Services. Due to a high level of experience, I am proud to recommend ICS Solutions Limited as a specialist Microsoft Online Services Accelerate Partner organisation which receives additional support from Microsoft.

ICS Solutions Limited is also a Gold Partner in the Microsoft Partner Network. Only companies which have demonstrated the highest levels of customer service, proven their experience and attained advanced certification receive the designation of Microsoft Gold Partner.

Microsoft endorses ICS Solutions Limited for their skills and expertise in delivering Microsoft Online Service Business Productivity Online Suite solutions.

Yours faithfully,

A handwritten signature in black ink, appearing to read "G Frazer".

Gordon Frazer
Managing Director
Microsoft United Kingdom



ICS Solutions, a specialist Microsoft Online Services Accelerate Partner.

ICS Solutions and Microsoft Online Services:

ICS Solutions have invested heavily in Microsoft Cloud Computing – they were one of the first to market Microsoft Online Services/BPOS in the UK, starting a series of in-person educational events in June 2009. ICS Solutions have been recommended by Microsoft as a specialist Microsoft Online Services Accelerate Partner organisation and have successfully deployed over 16 Microsoft Online Services solutions with the following clients:



WEST ONE

WEST ONE are an outsourced service delivery partner for Westminster City Council and are a consortium of four companies. They needed a way to collaborate with one another so that they could work efficiently on projects for Westminster City Council. They now use the SharePoint Online service as part of BPOS.



AVIVA Norwich Union, the UK's largest insurer, completed its planned name change to AVIVA in 2009. The change is part of the transformation set out by the Chief Executive in the "One AVIVA, twice the value" vision. AVIVA recognised that collaboration between businesses in all their locations was imperative. ICS Solutions worked with AVIVA to build them a collaboration platform on BPOS-D to support the "One AVIVA, twice the value" initiative.

enfields

ENFIELDS estate agents needed to centrally publicise information to their branch managers in a structured and efficient manner, so they have implemented the SharePoint Online service under BPOS. SharePoint online delivers rich collaboration capabilities that enable team members to flexibly and efficiently collaborate.

RSA

RSA are one of the world's leading multinational quoted insurance groups. RSA have an Annual Executive Development Program (EDP), where employees are nominated to become an executive within the company. They required a collaboration site which would allow them to collaborate quickly and efficiently on each project. Using BPO-S ICS Solutions provided RSA with a site template which incorporated all required elements; this could then be re-used in forthcoming annual EDP's.

Openwork

OPENWORK are a long-time ICS Solutions client, and as a small company who have a small IT department they rely on partners to deliver functionality. They have piloted Office Communicator Online at their Head Office to see how it might add value to their business.



INTERSERVE are a construction company operating in the public and private sectors in the UK and internationally. Made up of three business units across the UK their IT department is spread between the three locations, they have implemented Office Communicator to enable them to collaborate across the three locations. Office Communicator Online enables users to find and rapidly connect with the right person.



Information Worker Solutions
Custom Development Solutions
SOA and Business Process



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